

# Growers Energy Solutions (GES)

## Natural Gas Program

- **Run by growers for growers**
  - Program designed specifically to meet growers' needs
  - Growers from four regions on advisory board
  - All decisions made by growers
  - Monthly advisory board conference call to discuss progress
  - Quarterly newsletter with program updates
- **Pooling concept**
  - Large buying group provides price leverage
  - Benefits both large and small growers
- **Save on Natural Gas**
  - Average savings on your gas costs - 8 to 15%
  - Both choice and transport users benefit
- **Voluntary participation**
  - Not a co-op – your involvement is voluntary
  - No fixed volumes
  - No lengthy contracts
- **Personal Energy Consultant**
  - Team designated to take care of your specific energy needs
  - Unbiased representation on your behalf
  - Guidance available for individual grower's energy concerns
- **Palmer Energy Company**
  - GES Advisory Board Member
  - Independent energy consultant (not a broker)
  - Expert in procurement, including buying, selling and transporting of natural gas and electricity
  - Contracts for interstate pipeline capacity and local utility delivery