

GROWERS ENERGY SOLUTIONS



NATURAL GAS SAVINGS PROGRAM

TESTIMONIALS

"On the Michigan Gas program through MDFGA I have saved about \$1.50 per MCF and am comfortable because I know where my gas price is going to be for the next six months to a year"

Mike Schenk

Fitkins Greenhouse

Eason Horticultural Resources

"The GES Natural Gas Program has offered competitive pricing and significant saving to my business over the last two years. It also allows me to devote my time to the greenhouse and lets the experts manage my energy needs."

Tony Raney

Raney Plants

President MDFGA



Growers Energy Solutions LLC (GES) was formed to assist those in the greenhouse industry with their energy needs. GES offers natural gas and electric savings programs; professionally managed by Palmer Energy Company, an unbiased independent energy consultant. GES is sponsored by the Metro Detroit Flower Growers Association and the Maumee Valley Growers Association.

HOW DO I JOIN THE GES PROGRAM?

Contact Palmer Energy Co. at 419-539-9180 - Anne Schenk ext. 214 or Mike Hopkins ext.211 will be able to assist you with the details and answer any questions you may have regarding the GES Program.

SPONSORED BY



MDFGA MISSION STATEMENT

The objective of this association shall be to improve the economic condition of the membership through education, training and demonstrations of new skills, techniques, and knowledge in the art and science of commercial floriculture and all fields related there to.



Palmer Energy Company is a Toledo based firm with 25+ years 'experience. Palmer is a fully independent energy consulting firm with no interest in suppliers or utilities.

Palmer has been involved with the GES Program since its inception. The program started in NW Ohio in summer of 2006. We began offering the program across Ohio in the fall of 2007 and in Michigan in early 2008. We initiated an electric savings program in June 2009.

Maumee Valley Growers is a not-for-profit association of regional growers committed to marketing only the highest quality plants possible, thereby helping to sustain and grow the local economy.

Maumee Valley Growers' Association

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Toledo, Ohio 43606

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www.maumeevalleygrowers.com

Palmer Energy Company

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Toledo, OH 43604

419-539-9180

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FREQUENTLY ASKED QUESTIONS

Q Who is eligible for the GES Program?

A All greenhouse growers and those in the industry are eligible.

Q Who runs the GES Program?

A The program is sponsored by the Metro Detroit Flower Growers Association in conjunction with the Maumee Valley Growers Association (MVGA) and managed by Palmer Energy Company.

Q Is the program offering fixed or variable rates?

A At this time, we feel fixed pricing is the best option for our MI Growers. We have considered your utilities' projected rates and have negotiated a favorable price for the group's volumes. We are actively monitoring the natural gas market and working with our supplier to insure the best pricing available to our clients.

Q Are there membership or unit fees involved?

A There is no membership fee to participate in the program. There is a small per unit fee added to the basis portion of your natural gas bill. Your billing will remain the same. Fees are used to administer the program.