

GROWERS ENERGY SOLUTIONS



ENERGY SAVINGS PROGRAMS

TESTIMONIALS

GES Natural Gas program has been a blessing to our company. It not only gives us competitive pricing but also peace of mind knowing what our gas will cost 6 months out or longer. This certainly helps with budgeting. I have dealt with other suppliers but this group is grower oriented.

Gus Corso

Corso's Flower & Garden

As a grower who purchased gas on my own for 20 years. I feel that the MVGA Growers Energy Solutions Program has allowed our growers to participate in the purchasing decisions based on the expert advice of Palmer Energy and our growers' advisory board who make the purchasing decisions. I am finally feeling that with over 100 growers in our group we are gaining control over our energy costs and taking advantage of volume discounts.

Walt Krueger

Lakewood Greenhouse



Growers Energy Solutions LLC (GES) was formed to assist those in the greenhouse industry with their energy needs. GES offers natural gas and electric savings programs; professionally managed by Palmer Energy Company, an unbiased independent energy consultant. GES is sponsored by the Metro Detroit Flower Growers Association and the Maumee Valley Growers Association.

HOW DO I JOIN THE GES PROGRAM?

Contact Palmer Energy Co. at 419-539-9180 - Anne Schenk ext. 214 or Mike Hopkins ext.211 will be able to assist you with the details and answer any questions you may have regarding the GES Program.

GES Natural Gas Program

The GES Natural Gas Program has a unique pricing strategy. GES employs a partially fixed/managed pricing structure; rather than a fixed or variable rate. Palmer Energy tracks and assesses the natural gas market and places hedges for a portion of the group's volumes for up to six months into the future. The benefit to this approach is to take advantage of the lows in the market while insuring against increases to the cost of natural gas. All decisions are made by the Advisory Board (made up of growers across the state.) We strive to save you money by securing your natural gas at a competitive rate and negotiating with our suppliers for a lower basis rate.

GES Electric Program

The GES Electric Program is run in conjunction with our Chamber of Commerce Electric Program. By combining the two groups we are able to provide additional savings to the growers in the program. The Electric Program can provide a discount off the generation component of your electric bill. Businesses in FirstEnergy Territories that use more than 200,000 kilowatts annually may be eligible for a larger discount. There are also savings available to some AEP, DP&L & Duke Customers. Please call Palmer Energy Company for more information on these programs and how they can provide savings to your business.



Palmer Energy Company is a Toledo based firm with 25+ years' experience. Palmer is a fully independent energy consulting firm with no interest in suppliers or utilities.

Palmer has been involved with the GES Program since its inception. The program started in NW Ohio in summer of 2006. We began offering the program across Ohio in the fall of 2007 and in Michigan in early 2008. We initiated an electric savings program in June 2009.

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614-899-1195

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FREQUENTLY ASKED QUESTIONS

Q Who is eligible for the GES Energy Programs?

A All those affiliated with MVGA and ONLA or in the greenhouse/nursery industry are eligible for the programs.

Q Who runs the GES Energy Programs?

A The program is sponsored by the Maumee Valley Growers Association (MVGA) in conjunction with Ohio Nursery & Landscapers Association (ONLA) and managed by Palmer Energy Company.

Q Are there membership or unit fees involved?

A There is no membership fee to participate in the programs. There is a small per unit fee added to the basis portion of your natural gas bill or the generation portion of your electric bill. In most cases your billing will remain the same. Fees are used to administer the programs.

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